



NCHN 2010 Regional Meeting – Chicago, IL

NCHN - Serving Health Networks since 1995

NCHN: Resource Development Tools

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Partners in Resource Development



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- GrantStation
- Forsyth-Stephens Consulting, LLC





GrantStation

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- GrantStation – *an online funding resource for organizations seeking grants throughout the world.*

The screenshot shows the GrantStation website homepage. At the top left is the logo "GrantStation" with the tagline "Your fast track to funding". To the right of the logo are navigation links: "FAQ | Join | Tour | About | Help | Contact". Below the logo is a "Home" section with a link to "Return to Main Page". To the right of this is a "Welcome to GrantStation" section with a paragraph of text and three buttons: "Member Features", "Online Training", and "Partner Programs". Below these buttons is the text "So what are you waiting for?" and a large blue button that says "Join GrantStation Today". On the right side of the page is a "Member Login" section with fields for "Username:" and "Password:", a "Login" button, and a link for "Forgot your password?". At the bottom right is a section for "Upcoming Webinars" with a small image of a train.



GrantStation: Services

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- Search funding databases
 - U.S. Charitable Giving
 - Federal Grants & Loans
 - State Grants & Loans
- Grant Writing tutorials & tips
- Webinars on Multiple Fundraising topics



Webinar Information

- [Building Working Partnerships \(NEW\)](#)
9/22/2010
- [FREE Tour of the GrantStation Website](#)
9/29/2010
- [Need a Grant? Advice and Resources for the Individual Grantseeker \(NEW\)](#)
9/30/2010
- [Building a Grantseeking Calendar for 2011](#)
10/6/2010
- [Evaluation Basics: Logical Frameworks \(NEW\)](#)
10/7/2010
- [The Grant Writing Overview: Becoming More Effective at Grantwriting \(NEW\)](#)
11/1/2010
- [In-Kind Donations: Gifts That Make a Difference \(NEW\)](#)
11/16/2010



GrantStation: Rates

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NCHN Members receive a **\$449/yr. discount!**

- Non-NCHN Members: \$495/yr.
- **NCHN Members: \$50/yr.**



GrantStation: Upcoming Events



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Training Webinar

Thursday, October 21 at 2:00 PM ET

[Register online](#)

or email Cindy Stinnett
(cstinnett@nchn.org) for more information

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GrantStation: Contact

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www.GrantStation.com

To subscribe as an NCHN Member, contact:

Cindy Stinnett

Email: **cstinnett@nchn.org**

Ph: 270.791.9626



Forsyth-Stephens Consulting, LLC



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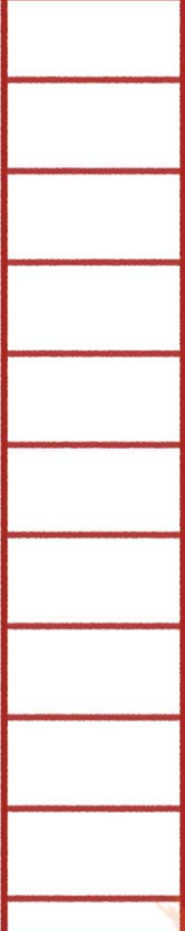
- 28 years of non-profit leadership & development experience
- Former Executive Director of the Free Clinic of the New River Valley & Mental Health Association of the New River Valley
- **Over 27 successful program grants & proposals totaling millions from federal, state, private, and corporate funders**



Forsyth-Stephens Consulting: Services



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- 
- A vertical ladder graphic with 11 rungs, positioned to the left of the list items.
- Proposal Writing
 - Giving Campaign Design and Execution
 - Value Case Preparation
 - Opportunity Research
 - Fund Development Planning
 - Business Planning for Non-Profits
 - Grant Fund Stewardship



Forsyth-Stephens Consulting: Fees



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A vertical ladder graphic with 11 rungs, positioned on the left side of the slide.

Fees: Per-hour or per-job basis

Retainer arrangements may also be considered for those organizations with ongoing development needs.



Forsyth-Stephens Consulting: Upcoming Events



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Pre-Conference Workshop

NCHN 2011 Conference



April 17-20, 2011

Scottsdale, AZ



Forsyth-Stephens Consulting: Contact



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Blacksburg, VA 24060

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Email: amy@forsyth-stephens.com





NCHN Business Partners

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- CareerStaff Unlimited
- FIVE Career Advisors
- Fukuda Denshi
- Healthcare Management
- Hylant
- MedAssets
- Medical Recovery Services
- Paradigm Learning
- PMI
- Thermo
- Towers Watson



Accounts Receivable

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Healthcare Management



- Collection of bad debt and accounts receivables for hospital and physician clients
- Michelle Lueck, Director of Client Relations & Marketing
- 877-683-5227
- Email: Michele.Lueck@wha1.org



Actuarial and Management Consulting



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Towers Perrin Tillinghast



- Advises on risk financing and self-insurance
- Steve Levene
- 952-842-5728
- Email: steve.levene@towerswatson.com



Equipment Maintenance

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Thermo Fisher Scientific –
Thermo Asset Management Services



- LIFECYCLE Asset Management of clinical equipment
- Keith Martinko, Services Product Manager
- 800-558-6377
- Email: keith.martinko@thermofisher.com



Group Insurance Products

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The Hylant Group



- Insurance products, wellness programs and disease management services
- Jake Cox, Director of Operations
- 419-259-2749
- Email: jake.cox@hylant.com



Group Purchasing Services

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MedAssets



- Procurement & asset management services
- Mark Hess, Senior Vice President
- 818-933-5005
- Email: mhess@medassets.com



Managed Care Consulting

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Medical Recovery Services



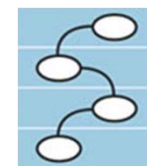
- Managed care contract portfolio management
- Don Tapella
- 816-229-4887
- Email: dtapella@mrsa1.net



Performance Improvement

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Performance Management Institute



PMI

- Strategic planning services and technology products
- Michael Topchik
- 207-221-8270
- Email: mtopchik@pmi-healthcare.com



Staff & Physician Recruitment



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Career Staff Unlimited



- National, full-service recruiting company for all physicians, allied & nursing professionals
- Shawn Jordan
- 888-993-4599 ext. 3277
- Email: shawn.jordan@sunh.com

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Staff & Physician Recruitment



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FIVE Career Advisors

- Online position posting & search
- John Adams
- 866-912-3483
- Email: John.Adams@fivecareer.com





Staff Training



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Paradigm Learning



Paradigm Learning |

- Business games, simulations, and discovery maps
- Tim Adler
- 727-471-3170
- Email: tim.adler@paradigmlearning.com



Future Partners

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What resources does your organization need to further its goals?



How can NCHN help?

- Future Business Partners
- Future NCHN Services



Save the Date

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NCHN 17th Annual Conference
April 17-20, 2011
Hotel Valley Ho • Scottsdale, AZ